**ENTERPRISE RESOURCE PLANNING**

**December 2022 Examination**

# Read the case study – ‘Bharat Petroleum Corporation Limited (BPCL)’ and answer the following questions.

# https://adhocfilesngasce.s3.ap-south-1.amazonaws.com/academics/1660805631oeUx3.pdf

# Q1. Explain the key factors that made BPCL consider implementing the ERP. Was this organisation adequately prepared to take up such a large technology project? Justify your answer by giving suitable illustrations. (10 Marks)

# Ans 1.

# Introduction

ERP programming generally includes all task functions, such as item placement and acquiring, improvement, manufacturing or management, transportation, supply management, shops, merchandising, and data-driven placement and navigating. These frameworks show that associations with beneficial, real-world data can assist quick service choices in an undeniably unique, topographically categorized business atmosphere. It additionally helped smooth out multi-region approaches and develop support throughout locales and progressed systems. Four significant problems arose. General frustration with the situation, low client emphasis and It is only half solved

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# Q2. Explain the Business Case or Cost-Benefit Analysis (CBA) the company expected to achieve through this ERP implementation. Identify key areas of improvement expected through this ERP implementation. ( 10 Marks)

# Ans 2.

# Introduction

A well-functioning ERP framework builds a firm's capacity to acknowledge audio organization development. This minimizes the need for added office staff during development and supplies significant new revenue chances.

The terms of today's framework are a lot more open. The capability to work with the flow of information with consumers and vendors opens up a world of robotics and information validation, making it possible for entirely new

# 

# Q3. Explain the functionality of the following two modules of SAP as mentioned in Annex

# a. Materials Management (MM) (5 Marks)

# Ans 3a.

# Introduction

These parts have underlying subcomponents of their organization cycles, every one of which is executed by incorporating the exchanges into the SAP MM process stream. Inventory that is mislabeled, lost, lost, or swiped all influences production, and anything that influences production raises waste and prices money. An improperly maintained inventory can cause many

# b. Sales and Distribution (SD) (5 Marks)

# Ans 3b.

# Introduction

SAP Sales and Distribution (SAP SD) is a core and practical module of SAP ERP Focal Part (ECC) that allows associations to store and check client and product-related information. The organization will use this information to refine all sales queries, shipping, payment, and billing