**Procurement Management**

**September 2022 Examination**

**Q1. ABC Company is approaching NGASCE Management Students for advice on the sourcing functions of their factories located in 11 locations across India and Sri Lanka for manufacturing bicycles, on the following points:**

1. **Highlight the step-by-step purchasing and supply procedures you will make?**

**Ans 1.**

**Introduction**

A new awareness atmosphere has evolved in regards to the purchasing function and it is emerging as an important function in many business organizations. In today's increasingly fierce competitive environment preserving margins is a priority. Achieving gains in terms of purchasing and productivity has become an increasingly important strategic focus. ABC Company should be aware of the fact that businesses

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**b. Bifurcate and list the different types of purchases.**

**Ans 1b.**

**Introduction**

A purchase order may arise out of an advertisement or past order or offer by the vendor, or it may even arise out of the parties' negotiation as to the quantity and price. This means ABC Company must understand that any purchase order is a great way to concretely record what the vendor and purchaser have agreed upon. Essentially,

1. **Role of the vendor?**

**SOLUTION**

**Introduction**

NGASCE Management Students are to advise ABC Companyon the sourcing functions of their factories that a vendor is considered as a company, or a group and a

**Q2. A large mobile manufacturer wishes to select a new warehousing services provider amongst several contenders. Prepare a detailed spend analysis for your company and a list of background information and performance indicators/metrics that you would seek from all prospective service providers to assist in your vendor assessment and selection. (10 Marks)**

**Ans 2.**

**Introduction**

Let us discuss "What are KPIs (warehouse key performance indicators)"? Warehouse KPIs are metrics that measure warehouse performance, by receiving processes and fulfilling orders. If warehouse KPIs are set, it makes it easier to monitor OKRs by tracking how efficiently an eCommerce warehouse can operate while it can also manage risks, uncover potential problems, and find ways to optimize workflows.

Different aspects are connected with warehouse management, which is why

**Q3a. You have been appointed as the head of the supply chain operations of a global company with headquarters in Hongkong. You have been asked to give a detailed report for managing its global logistic system. Please draft a report. (5 Marks)**

**Ans 3a.**

**Introduction**

Reporting the details of managing any global logistic system needs a careful understanding of the entire subject. The importance of effective global supply chain management is growing up each year, as nearly 10-12% of global GDP is contributed

**Q3b. For the above scenario, also suggest the preferred Incoterms be followed for its export shipments. (5 Marks)**

**Ans 3b.**

**Introduction**

To start with, the International Chamber of Commerce (ICC) widely published the **International Commercial Terms Rules** or **Incoterms.** It is known to be a series ofpre-defined commercial terms and is widely used in international commercial